



Job Title: Senior BESS Advisor
Company: PowerSwitch
Location: Remote (West Coast time zone preferred)
Compensation: Commensurate with experience

About PowerSwitch

PowerSwitch is a leading energy consulting firm committed to advancing the finance, construction, and operation of Battery Energy Storage Systems (BESS). We specialize in providing cutting-edge advisory services to top developers, investors, and lenders in the BESS sector. In addition to project finance transactions, we support specialized engagements such as expert witness testimony, root cause analyses, and technical due diligence. We also publish articles and visual content, reinforcing our position as thought leaders in the energy storage industry. We are seeking a passionate, experienced Senior BESS Advisor to join our growing team of energy advisors.

Position Overview

We are looking for a dynamic professional to serve as our Senior BESS Advisor. In this role, you will provide expert advisory services to leading developers, owners, and financiers of global BESS projects. You will advise on a variety of technical, commercial, and legal matters, with a primary focus on standalone BESS and PV+storage projects. While most of our projects are utility-scale, some may include portfolios of commercial and industrial (C&I) sites.

The ideal candidate will excel in public speaking, analytical thinking, and clear, concise writing—offering our clients confident guidance on the commercial, technical, and legal decisions they face. Beyond project advisory work, you will help spearhead business development efforts, including writing proposals and maintaining relationships with existing clients.

Key Responsibilities

- **Lead early-stage design engineering** for utility-scale battery storage projects.
- **Review and provide guidance on** key agreements for battery storage projects.

- **Coordinate Engineering, Procurement, and Construction (EPC) and Battery Supply agreements** in alignment with offtake agreements.
- **Prepare detailed proposals** and collaborate with clients to address their specific needs.
- **Serve as a project manager** for advisory contracts, ensuring successful execution and client satisfaction.
- **Support special initiatives** such as industry research, publication development, and conference participation.

Qualifications

- **Proven experience** in the design, finance, or evaluation of energy storage projects, with a strong preference for utility-scale experience.
- **A minimum of 5 years** in the renewable energy or energy storage sector.
- **Bachelor's degree** in electrical engineering or a related field (advanced degrees preferred).
- **Entrepreneurial or business skills** are strong assets for this role.
- **Proficiency in AutoCAD** is highly desirable.
- **Strong problem-solving skills** and a demonstrable sales track record.
- **International experience** and proficiency in Spanish or French are a plus.
- **Excellent communication and writing skills**, with the ability to convey complex technical concepts to diverse audiences.
- **Proficiency in technology** (e.g., video content creation, graphic design, and social media) is highly valued.